#### AEGEAN SPEED LINES COMMERCIAL POLICY

### 1. Discounts

Infants 0 – 1	Issue Boarding Pass (Without seat)
Infants 1 - 4	Issue zero ticket at Economy Class
Children from 4 to 10 years old	50%
Disabled persons	50% (disability up to 80%)
Vechicles for disabled persons	50%
Small Cars	30% discount to vehicles up to 3,50 meters long
Early Booking	20% Discount for passenger tickets, purchased <b>3</b> <b>months</b> or earlier, prior to the scheduled departure.
Economy Discount	Discounted fare, for limited tickets, at Economy Class, for <b>all schedules</b> from/to Piraeus.

**-ECONOMY Discount (ECD):** New discounted fare which is valid at Economy class, for limited tickets at **<u>every sailing</u>** from/to Piraeus. Other (complementary) discounts are not applicable.

<u>Condition of offer:</u> The tickets cannot be cancelled or refunded. They can be converted to "open" date tickets (according to Company's cancellation policy) or changed for another departure date. In case the travel is on a date that the offer is not valid any more, tickets can been changed to that date by paying the fare difference.

**-Early Booking:** 20% discount for passengers' tickets - for all sailings – which have been purchased at least 3 months prior to the scheduled departure. The discount applies automatically. Other (complementary) discounts are not applicable.

<u>Condition of offfer</u>: The tickets cannot be cancelled or refunded. They can be converted to "open" date tickets (according to Company's cancellation policy) or changed for another departure date. In case the sailing is on a date that the offer is not valid any more, tickets can been changed to that date by paying the fare difference.

## 2. Loss of tickets

In case of loss of tickets, the company should be informed before the scheduled departure of the vessel by fax or e-mail. Additionally, a declaration should be completed by the passenger, for the loss of tickets.

If the passenger contacts his travel agent, the agent must communicate with the head office of ASL. In any case, new tickets should be purchased (and paid) for boarding the vessel.

30 days after the scheduled sailing and upon internal controls of the company's records confirming that the lost tickets are refundable, ASL will compensate the passenger with equivalent value of the tickets. The above procedures do not apply if the company will be informed after the scheduled departure of the vessel, in which case, no liability is recognized.

## 3. Tickets cancellation

- 100% Cancellation within 24 hrs of issuance .Tickets issued on the same day of departure can only be cancelled within 30 minutes from the issuance & necessarily 2 hours prior to the scheduled departure (if tickets are issued for same-day sailing).

- 75%	Cancellation up to 7 days prior to the scheduled departure.
-50%	Cancellation up to 12 hours prior to the scheduled departure.

- For any cancellation it is necessary the presentation of the printed tickets (in physical form) to the issuing agency or to the headquarters of the company.

# 4. Open tickets

Tickets can be changed to open **4 hrs** prior to the scheduled departure.

Tickets transformed to "open" can be replaced by new tickets for use within one year after the issuance date of the initial tickets. Tickets can be transformed to "open" status only once.

When "open" tickets are replaced by new tickets of lower value, the passenger is not entitled to receive refund of the price difference.

Group tickets cannot be transformed to "open" or cancelled.